Local Market Update for August 2021



A Market snapshot provided by Montgomery Area Association of REALTORS® For more information, contact a REALTOR®

MAAR/MLS Market Area

	August			Year-To-Date		
Key Metrics	2020	2021	Percent Change	Thru 8/2020	Thru 8/2021	Percent Change YTD
New Listings	618	692	12.0%	5126	5707	11.33%
Closed Sales	563	628	11.5%	3963	4876	23.04%
Pending Sales	591	652	10.3%	4099	5077	23.86%
Median Sales Price	\$176,000	\$199,700	13.5%	\$173,000	\$200,000	15.61%
Average Sales Price	\$199,234	\$222,410	11.6%	\$191,321	\$222,785	16.45%
Percent of Original List Price Received	98.30%	100.00%	1.7%	97.4	100.00%	-98.97%
CDOM - Median	53	37	-30.2%	62	42	-32.26%
Average List Price Montgomery County	\$233,136	\$214,309	-8.1%	\$211,281	\$216,482	2.46%
Average List Price Autauga County	\$221,030	\$243,964	10.4%	\$225,898	\$243,203	7.66%
Average List Price Elmore County	\$238,138	\$238,894	0.3%	\$225,410	\$237,380	5.31%
Average List Price Dallas County	\$127,882	\$129,000	0.9%	\$117,747	\$114,043	-3.15%
Avearage List Price (All other areas)	\$195,067	\$212,577	9.0%	\$194,436	\$224,450	15.44%
Active Exisiting Homes	1702	1289	-24.3%	***	***	***
Active New Construction Homes	266	169	-36.5%	***	***	***

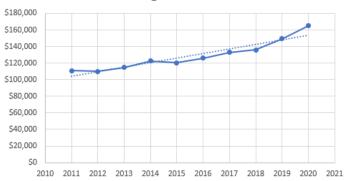
^{*}Does not account for sale concessions and/or down payment assistance.

August





Median Sales Price Existing Homes



Median Sales Price New Construction

