Local Market Update for February 2021



A Market snapshot provided by Montgomery Area Association of REALTORS® For more information, contact a REALTOR®

MAAR/MLS Market Area

	February			Year-To-Date		
Key Metrics	2020	2021	Percent Change	Thru 2/2020	Thru 2/2021	Percent Change YTD
New Listings	573	762	33.0%	1142	1490	30.47%
Closed Sales	375	626	66.9%	703	1132	61.02%
Pending Sales	432	606	40.3%	766	1096	43.08%
Median Sales Price	\$152,337	\$180,000	18.2%	\$149,000	\$175,950	18.09%
Average Sales Price	\$174,312	\$202,002	15.9%	\$167,477	\$198,139	18.31%
Percent of Original List Price Received	95.90%	97.90%	2.1%	96.100%	98.40%	2.39%
CDOM - Median	75	52	-30.7%	75	53	-29.33%
Average List Price Montgomery County	\$205,082	\$232,643	13.4%	\$200,192	\$223,857	11.82%
Average List Price Autauga County	\$202,879	\$209,898	3.5%	\$209,698	\$222,564	6.14%
Average List Price Elmore County	\$228,270	\$229,110	0.4%	\$229,398	\$217,283	-5.28%
Average List Price Dallas County	\$90,523	\$186,435	106.0%	\$104,549	\$143,086	36.86%
Avearage List Price (All other areas)	\$210,988	\$175,314	-16.9%	\$188,578	\$175,497	-6.94%
Active Exisiting Homes	1889	1187	-37.2%	***	***	***
Active New Construction Homes	249	218	-12.4%	***	***	***

^{*}Does not account for sale concessions and/or down payment assistance.

February







