

Local Market Update for January 2020

A Market snapshot provided by Montgomery Area Association of REALTORS®
 For more information, contact a REALTOR®

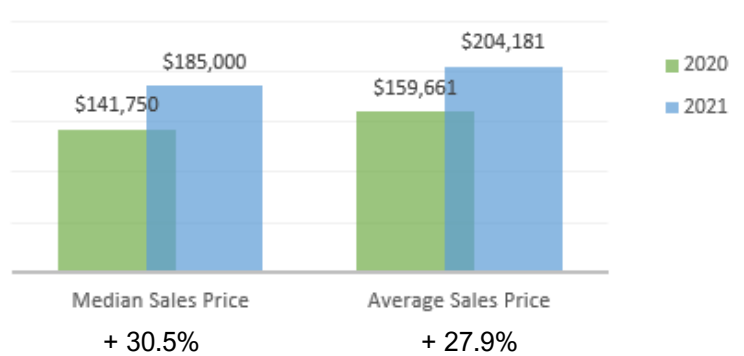
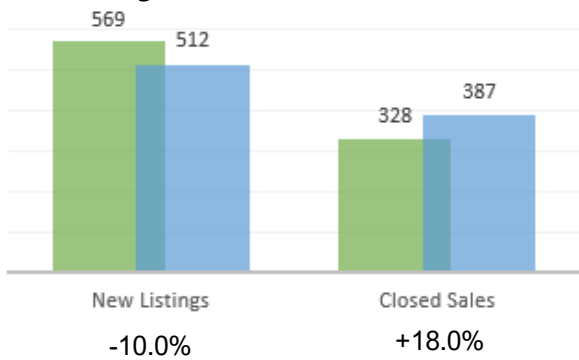


MAAR/MLS Market Area

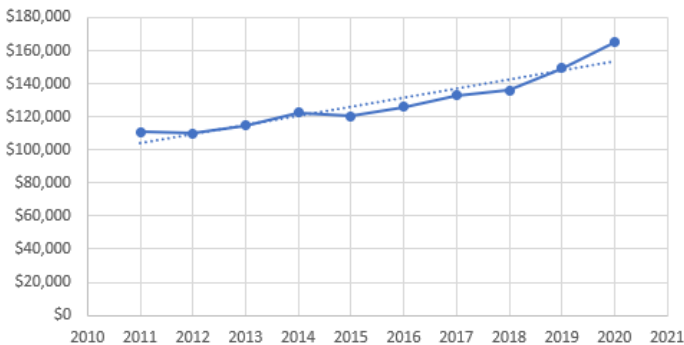
Key Metrics	January			Year-To-Date		
	2020	2021	Percent Change	Thru 1/2020	Thru 1/2021	Percent Change YTD
New Listings	569	512	-10.0%	569	512	-10.02%
Closed Sales	328	387	18.0%	328	387	17.99%
Pending Sales	334	447	33.8%	334	447	33.83%
Median Sales Price	\$141,750	\$185,000	30.5%	\$141,750	\$185,000	30.51%
Average Sales Price	\$159,661	\$204,181	27.9%	\$159,661	\$204,181	27.88%
Percent of Original List Price Received	96.20%	98.40%	2.3%	96.20%	98.40%	2.29%
CDOM - Median	73	60	-17.8%	73	60	-17.81%
Average List Price Montgomery County	\$195,084	\$202,662	3.9%	\$195,084	\$202,662	3.88%
Average List Price Autauga County	\$217,219	\$239,701	10.3%	\$217,219	\$239,701	10.35%
Average List Price Elmore County	\$230,377	\$205,205	-10.9%	\$230,377	\$205,205	-10.93%
Average List Price Dallas County	\$120,404	\$99,738	-17.2%	\$120,404	\$99,738	-17.16%
Average List Price (All other areas)	\$168,409	\$175,777	4.4%	\$168,409	\$175,777	4.38%
Active Existing Homes	1891	1240	-34.4%	***	***	***
Active New Construction Homes	246	214	-13.0%	***	***	***

*Does not account for sale concessions and/or down payment assistance.

January



Median Sales Price Existing Homes



Median Sales Price New Construction

