

# Local Market Update for July 2021

A Market snapshot provided by Montgomery Area Association of REALTORS®  
 For more information, contact a REALTOR®

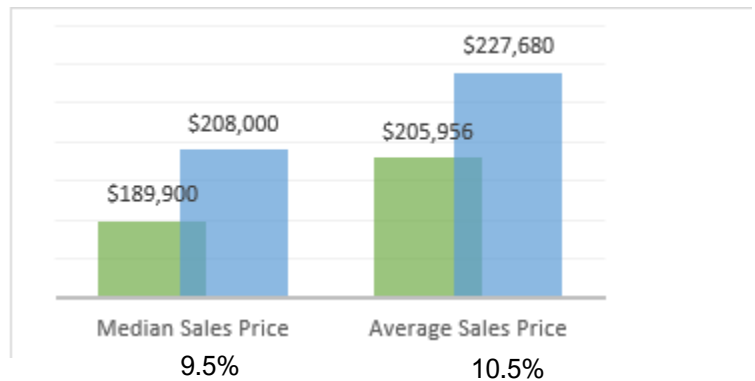
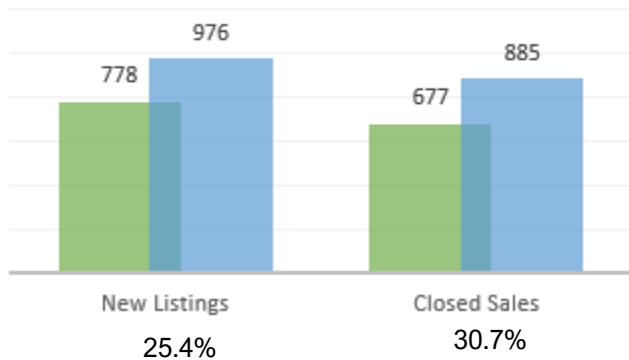


## MAAR/MLS Market Area

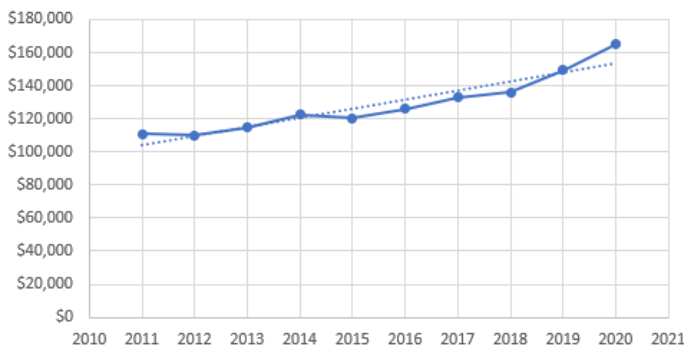
Key Metrics	July			Year-To-Date		
	2020	2021	Percent Change	Thru 7/2020	Thru 7/2021	Percent Change YTD
New Listings	778	976	25.4%	4508	6443	42.92%
Closed Sales	677	885	30.7%	3400	5282	55.35%
Pending Sales	646	744	15.2%	3508	4827	37.60%
Median Sales Price	\$189,900	\$208,000	9.5%	\$172,000	\$189,900	10.41%
Average Sales Price	\$205,956	\$227,680	10.5%	\$190,011	\$213,851	12.55%
Percent of Original List Price Received	97.80%	100.00%	2.2%	97.2	100.00%	-98.97%
CDOM - Median	63	39	-38.1%	63	42	-33.33%
Average List Price Montgomery County	\$217,833	\$243,500	11.8%	\$209,783	\$225,836	7.65%
Average List Price Autauga County	\$226,420	\$264,510	16.8%	\$226,525	\$234,197	3.39%
Average List Price Elmore County	\$216,709	\$236,394	9.1%	\$223,192	\$235,680	5.60%
Average List Price Dallas County	\$119,924	\$125,945	5.0%	\$115,904	\$119,227	2.87%
Average List Price (All other areas)	\$246,762	\$280,754	13.8%	\$194,363	\$236,545	21.70%
Active Existing Homes	1770	1372	-22.5%	***	***	***
Active New Construction Homes	297	192	-35.4%	***	***	***

\*Does not account for sale concessions and/or down payment assistance.

## July



Median Sales Price Existing Homes



Median Sales Price New Construction

