

Local Market Update for March 2021

A Market snapshot provided by Montgomery Area Association of REALTORS®
 For more information, contact a REALTOR®

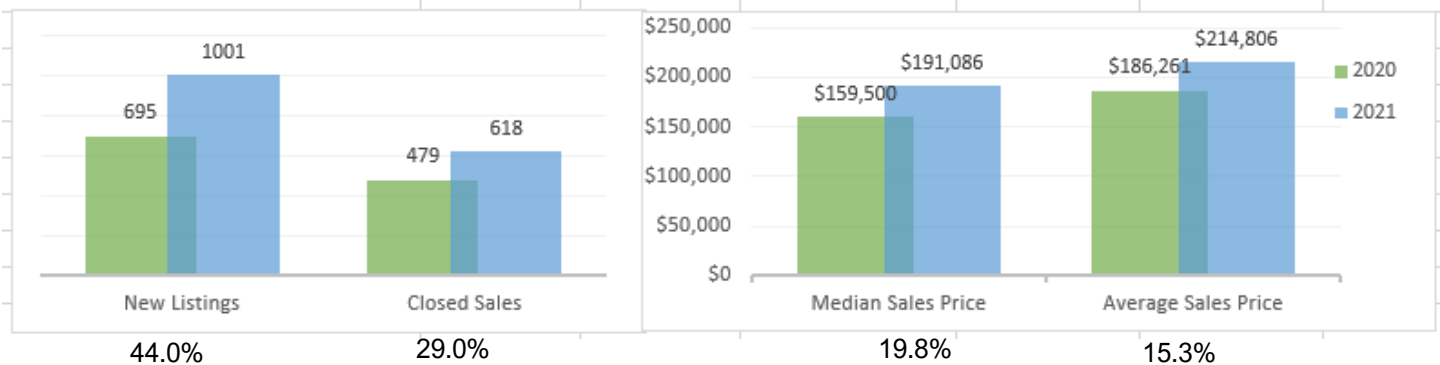


MAAR/MLS Market Area

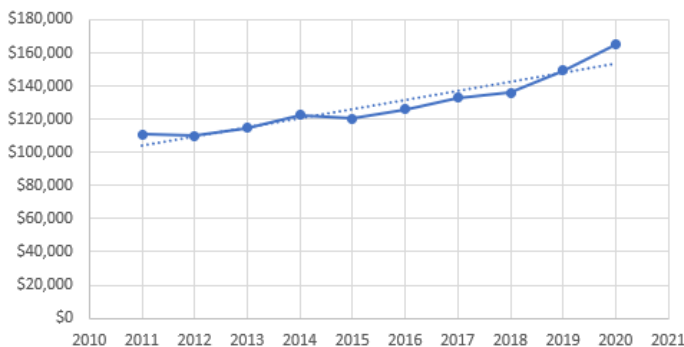
Key Metrics	March			Year-To-Date		
	2020	2021	Percent Change	Thru 3/2020	Thru 3/2021	Percent Change YTD
New Listings	695	1001	44.0%	1837	1860	1.25%
Closed Sales	479	618	29.0%	1182	1494	26.40%
Pending Sales	486	653	34.4%	1252	1628	
Median Sales Price	\$159,500	\$191,086	19.8%	\$154,116	\$189,493	22.95%
Average Sales Price	\$186,261	\$214,806	15.3%	\$175,089	\$210,442	20.19%
Percent of Original List Price Received	96.50%	99.30%	2.9%	96.2	98.40%	-98.98%
CDOM - Median	70	49	-30.0%	73	55	-24.66%
Average List Price Montgomery County	\$217,619	\$226,985	4.3%	\$206,498	\$225,017	8.97%
Average List Price Autauga County	\$213,365	\$248,386	16.4%	\$211,251	\$244,645	15.81%
Average List Price Elmore County	\$231,258	\$247,597	7.1%	\$230,113	\$245,175	6.55%
Average List Price Dallas County	\$81,073	\$80,085	-1.2%	\$98,967	\$111,466	12.63%
Average List Price (All other areas)	\$152,274	\$214,337	40.8%	\$172,209	\$209,493	21.65%
Active Existing Homes	1940	1303	-32.8%	***	***	***
Active New Construction Homes	255	180	-29.4%	***	***	***

*Does not account for sale concessions and/or down payment assistance.

March



Median Sales Price Existing Homes



Median Sales Price New Construction

